

## **NEWS**

### **THE FAX MACHINE IS DEAD – LONG LIVE THE FAX!!**

Fax machines need to be put out of their misery and shot! Fax technology is definitely not dead ... but fax machines are dying. Any prehistoric machines need to be killed off and replaced with greener, more cost effective solutions.

Business analysts predicted that faxing as a secure method for transmitting documents would become obsolete. Avanquest Solutions is not seeing this prediction come true. Yes, fax machines are getting the boot, but faxing as part of business process automation continues to grow.

The days of printing a document, walking to the fax machine, hovering over it while it transmits and waiting for the delivery report can be documented as something done 'in the olden days'. The latest IP technology means that faxing can now be part of overall Voice-over-IP strategy. But not if you still depend on fax machines. Traditional fax machines are not designed to work in a VOIP environment. They often require additional equipment to connect them to an IPBX which can dramatically increase costs, compromise encryption and reduce transmission speeds.

However, a real-time Fax-over-IP platform allows organisations to:

- Dramatically reduce costs by eliminating fax machines, phone lines, maintenance and associated supplies.
- Centralise fax services for the entire organisation by integrating with a Voice over IP network.
- Improve productivity by allowing faxes to be sent from desktop, email and other business applications automatically.
- Speed up processes by automatically routing faxes to the appropriate department and replacing the need to enter data manually into your business applications.
- Reduce paper by storing faxes electronically, with a full audit-trail

To learn more about the benefits of Fax over IP, visit [www.avanquest-solutions.co.uk/blowupyourfaxmachines](http://www.avanquest-solutions.co.uk/blowupyourfaxmachines), where you can also play Shoot the Fax Machine – put them out of their misery and submit your score to win a prize!

### **CLARITY FOR CONSUMERS ON BROADBAND SPEEDS**

A new Code of Practice to ensure that internet service providers (ISPs) offer greater clarity over customers' broadband line speeds was published last week by Ofcom. Some 37 ISPs, covering over 90 per cent of broadband customers, have already agreed to honour both the letter and the spirit of the Code to give consumers a clearer understanding of the speeds they can get and to ensure that they are on an appropriate broadband package.

Ofcom is concerned that consumers could be misled or misinformed when choosing their broadband services by ISPs advertising headline speeds that are higher than users can receive in practice. Ofcom's own research has shown that consumer satisfaction of ISPs has fallen over the last year. To gain a clearer picture of the issue, Ofcom is also undertaking the UK's most authoritative and comprehensive broadband speed survey to identify actual broadband performance across the country and its relationship to advertised headline speeds.

#### **The Code of Practice**

Steps that fixed-line ISPs are required to take under the voluntary Code include:

- providing customers at the point of sale with an accurate estimate of the maximum speed that the line can support, whether it is in the shop, over the internet or on the phone;
- resolving technical issues to improve speed and offering customers the choice to move onto a lower speed package when estimates given are inaccurate;
- ensuring all sales and promotion staff have a proper understanding of the products they are selling so they can explain to their customers the meaning of the estimates provided at the point of sale; and
- providing consumers with information on usage limits and alerting customers when they have breached them.

Ofcom strongly urges all fixed-line ISPs to sign up to this Code and to implement it in full within six months of signing. Ofcom will monitor compliance, including through mystery shopping exercises, to determine if ISPs are meeting both the letter and spirit of the Code. If Ofcom finds that this voluntary approach is not effective in addressing the issues covered by the Code, it will consider introducing formal regulations.

The Code can be found at: <http://www.ofcom.org.uk/telecoms/ioi/copbb/copbb/>  
Separately, Ofcom will consider whether to extend the Code or develop another Code to cover mobile broadband services.

### **New research to highlight actual broadband speeds**

Ofcom has launched a programme of independent research to identify the actual performance of broadband for consumers. This is based on a representative sample of users across the country and will identify how broadband speeds and other quality of service measures vary according to a number of factors including region, choice of ISP and by time of day.

The survey will use a representative sample of over 2,000 residential broadband connections attached to specialised monitoring equipment over a six month period and involve tens of millions of speed tests, thereby enabling the most comprehensive survey of actual performance across the UK to date. On this basis an accurate picture can be established to ensure consumers are aware of the potential limitations of advertised broadband speeds. Ofcom expects to publish a market report on broadband speeds in the second half of the year.

Ed Richards, Ofcom's Chief Executive, said: "Broadband is a thriving market in the UK. We want to encourage real clarity for consumers about the actual broadband speeds they can receive. This voluntary Code is a significant step in this direction."

An up-to-date list of ISPs that have signed up to the code can be found at <http://www.ofcom.org.uk/telecoms/ioi/copbb/list/>. Ofcom also produce advice for consumers on broadband speeds, which can be found at: <http://www.ofcom.org.uk/telecoms/ioi/copbb/bbfaqs/>

## **WORK OPPORTUNITIES**

### **TELESALES - RECRUITMENT SALES EXECUTIVE**

An great opportunity to join an expanding IT Recruitment Agency. This Sales role is to find new vacancies for our team of Associates in addition to building relationships with our clients.

Using our very active database you will contact potential clients to gain both permanent and contract vacancies. You can expect to earn £1200/£1500 pounds a month. EXCELLENT earnings potential.

This is a fulltime position. Ideally you will have a sound knowledge of the IT arena, Recruitment Consultancy or an HR department of a large company. This is a great opportunity to be part of an

innovative, successful business where all achievement is rewarded. As the company grows all employees will benefit from its success.

**Home based.** <http://tinyurl.com/539hr7>

### **CLINICAL BIOSTATISTICIAN**

Superb opportunity for a Biostatistician with the appealing opportunity to **work form home** if requested. Global CRO renowned for recruiting and retaining the best professionals within the industry, this role will give the opportunity to work on numerous projects over different therapeutic areas. Learn from some of the best in the business The role is to:

- Provide leadership on statistical issues to clinical study project teams.
- Develop, modify and/or implement statistical techniques and process for the analysis of clinical study data.
- Develops, provides guidance on and prepares analysis plans, reporting specifications and perform statistical analyses and interprets results.

#### QUALIFICATIONS:

- MS and/or PhD in Statistics or Biostatistics.
- Demonstrated expertise in multiple statistical areas.
- Substantial experience in a pharmaceutical industry related environment.

Varied levels of experience considered. Fantastic opportunity not to be missed.

**Home based.** Salary £45,000. <http://tinyurl.com/4ahnvf>

### **GRAPHIC DESIGNER / ART WORKER**

This is a unique opportunity for a dynamic & enthusiastic designer to work for a creative marketing agency. You will be allowed the opportunity to express your flair for design gaining the chance to manage projects through to completion.

As a designer, it is essential that you are familiar with a variety of packages such as Photoshop , Illustrator , freehand , 3D Modelling , print and 2D textures and images. You should ideally have a degree in a design related subject ie 3D Multimedia, and you should be able to demonstrate a portfolio of your work. Ideal candidates will have at least 12 months work experience either through an industrial placement year, freelancing or in a commercial environment.

My client is a growing design agency and your responsibilities will lie in the design of leaflets, publications, adverts and websites including corporate branding and logo design. There will also be elements of print work involved.

You will initially be **based from home**, although you must be prepared to travel to the London office to meet with the MD when necessary, as well as selected Midlands based locations (around the Coventry / Birmingham area) for meetings / presentations. This is an excellent opportunity for a designer looking to start a successful career with a lucrative and profitable organisation.

Salary £18,000 - £23,000. <http://tinyurl.com/4lqom3>

### **STRUCTURAL ASSESMENT ENGINEER**

Structural Standards & Insurance Body have an opportunity for Structural Assessment Engineer to join its team based at Milton Keynes, Buckinghamshire. One of the largest companies in the construction industry, this organisation assesses pre-build plans, in progress sites and completed builds and offers a quality standard and insurance. The Structural Engineer will asses projects at various stages against the standards and offer advice to clients.

This organisation is able to offer outstanding flexibility. Work is able to be carried out from home which allows its engineers to **work part or all of the time from home** and allows excellent

flexibility on working hours / part-time working. The offices (should you choose to work there) are outstanding to say the least. From the 30ft atrium, to the subsidised restaurant, to the ergonomic chairs, this is a first class working environment. This company truly leads the industry in offering it's engineers a comfortable, flexible working environment and lifestyle.

You will be a Senior Engineer or above with an in depth understanding of structural principals. You will have a demonstrable ability to asses structural design at the design stage, during construction and when completed and be able to identify design flaws and Structural flaws. Chartered Membership an advantage.

Salary £30,000 - £45,000 Doe + Package. <http://tinyurl.com/44e725>

### **TELEMARKETING APPOINTMENT GENERATOR**

How often do you hear of a telemarketing company that encourages you to maintain a work-life balance and gives great benefits? Look at this:

- A business to business Telemarketing role making well-qualified appointments
- Working on a variety of projects
- **Working from home**, but you need to live within 25 miles of Redditch, Worcs.
- You can contract to do hours between 25 and 39 per week
- The hours are worked on a flexitime basis between Mon - Fri business hours
- Four weeks holiday in the first year, rising to 5 in the 2nd and 6 in the 3rd.
- An above average salary and bonus scheme
- All equipment and phone line provide and paid for
- An agreed solution to enable you to maintain a work-life balance.

Our Client is a targeted marketing company who provide business to business sales appointments for their clients. They are looking for special people to join their team. Calls are to Director level, though some senior managers in blue chip organisations may be appropriate contacts to generate qualified appointments with.

You will need:

- Proven skills & experience in business to business appointment generation
- Ability to make qualified appointments fitting client criteria.
- Ability to working on different projects in the same week and meet Client expectations
- To be able to work from home
- The ability to hit targets
- A high level of individual motivation, able to work alone with honesty and integrity
- To be able to use a CRM database system.

Basic Salary £8 per hour rising to £10 per hour after successful completion of 3 month trial period.

First year salary: Basic £12350 (25 hours) - £19250 (39 hours)

Basic and Bonus £19K (25 hours) - £26K (39 hours) (Bonus is paid at £3K twice a year provided targets are reached)

Contributory pension scheme, Care/parental leave and sick paid after first six months.

The terms of this role are virtually unique. So if you 'fit the bill' and are looking for a more flexible working life style where the rewards are great, don't put it off.

<http://tinyurl.com/3vvm85>

### **ASSISTANT / INTERMEDIATE QUANTITY SURVEYOR**

My client is a main contractor who requires a Quantity Surveyor to work on a street lighting PFI project to be **based from home**. They will provide a laptop and internet access for this. The role also requires you to visit depots at Leeds, Newcastle, Doncaster and St. Helens.

The ideal candidate should have a minimum 2 years QS experience and able to work on your own initiative.

Salary £25000 - £30000 per annum + car, pension, BUPA, Laptop, Internet.

<http://tinyurl.com/4m986j>

### **.NET TECHNICAL ARCHITECT (.NET, UML, AGILE, DEGREE, UTILITIES)**

Highly client facing .NET Technical Architect with skills in UML and Agile methodology knowledge is required for rapidly expanding, prestigious consultancy.

You will have proven track record in designing and delivering complex enterprise-scale .NET solutions as well as strong analysis and design skills. Your experience should include full lifecycle systems delivery and your hands on technical skills will be excellent. The ideal candidate will come from either a consultancy or strong multi-client background, therefore will be highly client facing. An excellent opportunity to work with the best in your field on large scale projects using a wide range of cutting edge technologies.

This is an opportunity to work for a highly motivated team in a highly prestigious and successful organisation. Excellent remuneration offered in a role that rewards **100%** on merit.

**Possible home base.** Salary £55,000 - £70,000 plus excellent benefits and lifestyle.

<http://tinyurl.com/3qbbf2>

### **SPACE PLANNER/DESIGNER**

Space Planner/Designer with 3-5 years experience. Ex- London practice if poss – eg BDP, DEGW, Pringle Brandon. Work to have included strategic space planning, analytical space studies, developing work settings, client statement of requirements Good office furniture knowledge.

Candidate will be working with blue-chip clients nationally & internationally as front end consultant as part of our workplace team reporting to the Workplace Director, but working under their own initiative. Candidate should be strong analytical thinker, team player, with an understanding of good design & be able to work under pressure. Client has a **home working** policy if need be Salary £25,000 - £30,000. <http://tinyurl.com/4wha23>

### **SOLUTIONS ARCHITECT - HEALTHCARE SECTOR**

If you would like to **work from home** for a company who are revolutionising healthcare information systems then look no further! This is a great opportunity for a senior technical solutions architect who has a clinical or general healthcare background.

You will need knowledge of Cache or Ensemble databases and strong applications programming skills ie Java, .Net. Your customer facing skills will be second to none and you will have demonstrated a track record of solid career development. This is a senior role that will gain respect from CTOs and CEOs. You will be the voice of our client, the technical guru, the person who will implement solutions at architect level, work with development teams to implement features and carry out rapid prototyping, demonstrating technical solutions on site!

Salary To £75,000 + Bens. <http://tinyurl.com/3k393u>