

Telework Association Newsletter: 28 July 2008

NEWS

HOME-BASED TRAVEL AGENTS A HIT WITH HOLIDAY BOOKERS

According to a recent news snippet in the Daily Telegraph hundreds of thousands of holidaymakers are turning to home-working travel agents to book their trips, because they do not have the time or inclination to visit a high street retailer or trawl the internet for cheap deals.

Home workers operate flexible hours and are prepared to visit people at work or at home, or deal with them over the phone. They are often former travel agents who have worked in shops, and are particularly popular among busy executives because they are prepared to see their clients at a time that suits them.

New research from Boston based Travel Counsellors, the country's biggest home-working company with 750 sales consultants in Britain and Ireland, shows that it booked 183,838 Britons on trips in the 12 months up to June 30, up six per cent on the same period last year. The average booking was worth £1,742.

Hays Travel has 350 home-workers, mainly serving customers in the North-East. John Hays, the proprietor, said: "We've seen a huge growth in the number of people using our agents. Typically, they will be high-spending individuals who want a relationship with a consultant, someone who has time to talk to them and really get to know what they want from a holiday.

See <http://www.travelcounsellors.co.uk/Careers> and <http://www.homeworking-haystravel.co.uk/> if you are interested in finding out about becoming a home based travel agent.

HASSLE FREE CONNECTIVITY WHEN WORKING ON THE MOVE

Today, mobile computer users often access public and private networks from a range of locations such as in the office, in a hotel, at a coffee shop, in bars and even on holiday. This usually requires different types of internet connections, access to different drives and email clients each time they change location, requiring the set up to be reconfigured every time.

Avanquest Software, a leading developer and publisher of business and consumer software for the global PC market, has released its powerful Connection Manager tool worth £19.99 for **FREE**. This will save laptop users time and effort as it simplifies the process of detecting, selecting and connecting to different networks and peripherals every time they change location.

Connection Manager enables laptop users to automatically disconnect and reconnect to different networks and peripherals every time they change location. It saves the laptop user time and hassle by automatically:

- Detecting and storing preferred settings for each location
- Selecting and identifying the user if they return to a previously visited location
- Connecting to preferred settings and peripherals for that particular location

Connection Manager memorises preferred network connection settings for the internet, Virtual Private Networks (VPN), email clients, default printers and disk drives. It allows laptop users to move effortlessly from one network to another without having to adjust settings or encounter troublesome error messages.

Avanquest Software Publishing is now offering the retail software package of Connection Manager to download for free from www.connectmylaptop.co.uk where you can also view a video demonstration of how the software works.

MERGER IN INTERNET ACCESS FOR PUBLIC TRANSPORT

Swedish on-train Internet pioneer Icomera AB, the world's leading supplier of Internet connectivity to trains, has agreed to acquire UK-based Moovera Networks, the award-winning manufacturer of fixed and mobile communications systems. As a result of the merger Icomera AB will become the foremost provider of in-vehicle, industrial-grade Internet access technology – encompassing trains, buses, coaches, trucks and ferries – with a global customer base including many of the world's largest transport operators.

"The market for Internet connectivity on public transport is developing at a very rapid pace," said Ola Sjölin, Chief Executive Officer at Icomera. "Whether for Wi-Fi hotspots, CCTV monitoring, vehicle tracking or streaming entertainment, real-time connections to buses and trains are increasingly in demand. Moovera has acquired a strong reputation in the industry as a developer of innovative yet price competitive technology and has established an impressive customer base that in many instances overlaps with our own. It was a natural progression for Icomera and Moovera to combine forces to offer a complete range of solutions from low-cost bus products to high-end systems certified for the railway industry. Moving forward we will continue to build on Icomera's position as the dominant force in on-board vehicle communications."

Icomera currently offers high-reliability, backhaul-agnostic communications gateways supporting concurrent satellite, cellular and trackside networks in a single in-vehicle system that – using patented technology – automatically switches to use the best wide area network without session interruption. With the acquisition of Moovera Networks, Icomera will add Moovera's multi-radio Moovbox product family to create the most advanced portfolio of fixed and mobile broadband gateways on the market. In addition to vehicular applications, Moovbox gateways have been used increasingly for public safety and outdoor municipal wireless applications, and by cellular network operators seeking to expand into Wi-Fi hotspot services.

"For some time now Moovera and Icomera have been addressing the same markets from different directions," said Jim Baker, CEO and founder of Moovera. "While Icomera has focused on sophisticated and complex rail systems, we have been targeting the broader market for Internet connectivity on road transport and outdoor networks. Many of the world's largest transport operators like National Express and First Group own rail and bus networks and are already deploying both Icomera and Moovera solutions; the merger of our two businesses will create a single supplier with the best possible range of solutions for our customers worldwide."

WORK OPPORTUNITIES

PHP DEVELOPER

Our client is a small, dynamic and growing web agency based in London specialising in web development for both corporate clients and arts-related organisations of all sizes. Focusing on user-centred design, their solutions are designed to increase innovation for their clients. An opportunity has now arisen for an enthusiastic PHP Developer to join them.

This is the ideal position to develop your skills using PHP 5. Not only does this role offer flexible hours, constant training opportunities and the chance to work from the comfort of your own home – but for the right person, there is scope to build and lead your own team as the company grows.

Playing a key role in a range of exciting and fast-moving projects, as a PHP Developer, together with the Interface Designer and their small team of Developers, your main duties will include:

- building new websites based on Drupal
- modifying existing modules and building new modules
- new features and modules added to existing Drupal sites
- supporting and eventually migrating legacy Cold Fusion sites
- communicating and interacting with clients by phone and face to face

To succeed in this position you must have previous commercial development experience using PHP 5, and the following:

- solid programming skills
- experience with relational databases, preferably MySQL / SQL Server
- experience with Apache configuration
- Open Source CMS experience
- understanding of standards compliant XHTML and integrating completed XHTML designs into CMS Themes

Additionally, as the PHP Developer you will need good communication and interpersonal skills as this role will involve client facing and support work. As this role is **home based**, your self-motivated approach and ability to prioritise your work are also essential.

Salary £30,000. <http://tinyurl.com/6adua5>

RECRUITMENT SALES EXECUTIVE

A great opportunity to join an expanding IT Recruitment Agency. This sales role is to find new vacancies for our team of Associates in addition to building relationships with our clients. Using our very active database you will contact potential clients to gain both permanent and contract vacancies.

This is a fulltime position. Ideally you will have a sound knowledge of the IT arena, Recruitment Consultancy or an HR department of a large company. This is a great opportunity to be part of an innovative, successful business where all achievement is rewarded.

Work from home. You can expect to earn £850/£1500 pounds a month. EXCELLENT earnings potential. <http://tinyurl.com/5asb8c>

OUTBOUND TELESALLES

Are you looking to escape the rat-race? This is an excellent opportunity to take control of your earning potential and working hours. We are looking for enthusiastic sales people to **work from home**, selling a unique software product to educational establishments. Full product training is provided, as is access to sales database and payment for your telephone bill

The job role:

- Outbound telesales between the hours of 1500 - 2300 (flexible hours)
- Selling a unique software product to educational establishments in the USA
- Convincing IT managers to sign up to free 30 day trials of the programme
- Following through free trials to sales (current success rate of 90%)

This position would suit:

- Experienced direct telesales executives
- People who are driven by money and want unlimited earning potential
- Candidates who are able to work from home between the hours of 1500 - 2300 hrs
- Self-motivated and professional individuals

The benefits:

- Unlimited earning potential (minimum of £500 per sale, minimum expected performance of 1 sale per week)
- Flexible working hours
- Freedom from the rat-race!

This is an exciting opportunity to sell a product which has already taken control of the UK market to the USA. OTE of £ 26,000 - £52,000. Full on-line training is provided and telephone bills will be paid. Immediate starts are available on a **self-employed basis**.

<http://tinyurl.com/6mhopc>

COMMERCIAL REPRESENTATIVE

BRP, a privately-held company whose UK offices are based on the South Coast, are looking for a passionate and enthusiastic Commercial Representative to join the Can-Am team.

You will be responsible for driving sales throughout the UK and Ireland. The account-base will be mostly specialist motorised recreational product dealerships. Profitable growth will be achieved by implementing commercial business strategies within the dealer network.

The successful candidate will be an imaginative forward-thinker. Commercial acumen and a desire for achieving sales goals are vital. Flexibility and the ability to operate independently are essential in this role. You will have similar industry experience within a dealer sales environment, excellent customer relations and superb communication and presentation skills. Most important, however, is a passion for powersports products.

BRP, a privately-held company, is a world leader in the design, development, manufacturing distribution and marketing of motorized recreational vehicles. Its portfolio of brands and products includes: Ski-Doo® and Lynx® snowmobiles, Sea-Doo® watercraft and sports boats, Evinrude and Johnson outboard engines, direct injection technologies such as E-TEC®, Can-Am® all-terrain vehicles and roadsters, as well as Rotax® engines and karts – www.brp.com

Home based. <http://tinyurl.com/6g6y2b>

PROJECT MANAGER

This is a truly unique opportunity to join this successful high tech market leader. It is an excellent time to join them as they go from strength to strength with their leading edge voice solutions in the contact centre integration / intelligent voice recognition sector.

Due to their ongoing success they have the need to recruit an experienced technical project manager / project team leader with fluent European language skills, preferably German / French in to deliver projects to an impressive client list both in the UK and in Europe. In order to be considered you will ideally have a background in software development and solution delivery (preferably including Java development environments) and a proven track record in project management and technical team leadership.

Ideally you will have worked for a software company, delivering customised software solutions. Any experience in the voice recognition / speech recognition and voice integration sectors would be advantageous, especially products like Nuance, but is not essential. Additionally / alternatively search engine experience such as Google or yahoo would be very useful, but again not essential. Prince 2 or PMP certified would be a bonus.

In return my client can offer a rewarding role in a thriving high technology market sector, great career prospects as they continue to expand and a competitive remuneration package. Salary negotiable dependent on experience but likely to be in region of £48,000 -£56,000 plus benefits.

Flexible base location - home quite a bit with access to Central London offices plus some travel to client site across the UK and Europe. <http://tinyurl.com/6nk2ov>

PHP WEB DEVELOPER

Home based PHP Web Developer **working remotely from home** required for a company based in Reading. The company are growing quickly and are looking to grow there PHP Web Development team so there is an excellent career progress on offer for the right candidate. The

companies have produced an awarding winning product that is used by thousands of clients on both sides of the Atlantic.

The role its self will evolve working with a team to create product specifications, write new and existing OOP PHP code, liaising with the technical support team and creating documentation. The skills and experience needed for this role are:

- PHP Web Development
- MYSQL
- HTML
- CSS

Any skills in the below would be beneficial but not essential

- Javascript
- XHTML
- XML
- AJAX

In return you will receive great training whatever level you are at and a starting salary of between £30k-£40k plus health care and brilliant bonus scheme. <http://tinyurl.com/6kbq4h>

TELETECH HOME BASED SALES REPRESENTATIVE

Imagine a sales role with all the security, benefits, flexibility and support of working for a major global company, but based in the comfort and convenience of your own home. With TeleTech@Home, you can do just that.

We're a successful global organisation with a number of contact centre operations based in the UK. But we know there are loads of talented, hard-working people for whom it's more convenient if they could **work from home**. Thus, wherever you are based within the UK, we can provide you with a permanent job that fits in with your life.

With experience in either sales or a customer service call centre, you'll deliver a friendly and confident service for our inbound sales calls. Like any sales role there are targets. So your great customer service skills and mature approach will be vital, but so too will be your drive to deliver and succeed. And we'll be there to help you all the way to achieve your goals.

We're serious about rewarding and investing in you too. So not only will you receive benefits such as performance-related bonuses, excellent holiday allowance, and a contributory pension - you'll also have excellent online training and support to develop your skills from day one. Your success is ours.

You'll need some basic requirements including: an analogue phone line, high-speed broadband, 1 GHz processor or above, 512 MB of memory, a sound card, PC speakers and a CD-ROM drive. £6 per hour plus performance bonus. <http://tinyurl.com/5qzsbs>

SALES ADMINISTRATOR WITH FRENCH

My client is looking for an experienced Sales Administrator with working knowledge of French for a **home-based role** with requirement to travel to the head office in France when required. The Sales Administrator with French will be in charge of the receipt, preparation and follow up to client's orders and enquiries. Full training in all aspects of sales administration will be provided as well as essential hardware for home office administration.

Profile:

- Fluent in English with working knowledge of French
- Experience in sales administration
- Numerate and literate with good PC and office software knowledge in Word and Excel.
- Highly organised
- Excellent telephone manner

- Prepared to work from home
Salary £17,000. <http://tinyurl.com/68eqbj>

SERVICE MANAGER CONSULTANTS

Service Manager V7 Consultants required by global market leader. Technology focused roles available. You will come from an extensive ITSM / Service Management background preferably Service Manager V7 service center, asset manager or BAC.

This is a fantastic opportunity to join a global leader in its field that is just going from strength to strength for my client.

In return you will be joining a global leader who is booming in this current market climate and can offer continuous work for the right people. As well as working with a top 5% team and having the flexibility to **work from home**.

Salary £400 - £650. <http://tinyurl.com/5jlhcw>

SOLUTION ARCHITECT - INFORMATION MANAGEMENT

World leading IT Services and Consulting firm is looking to strengthen its capability with an experience and well-rounded Solution Architect. Having spent the last two years gaining market share in the Information Management space my client is in a very strong position with existing projects as well as having an exciting pipeline of work around BI/DW/MDM and Enterprise Content Management. They currently partner with all the key partners in BI; Oracle (Hyperion), Microsoft, SAP (Business Objects) and IBM (Cognos).

The Solution Architect will take responsibility for early phase engagements from Bid, through to consulting/design, implementation right through to customer satisfaction.

You will be an experienced and versatile consultant, as at ease having high-level commercial conversations with stakeholders as you are with technical detail. Coming with have a solid background in consulting in BI and Data warehousing across a number of technologies inc; Hyperion, SQL Server, BO and Cognos. A specialist in any of the above will most certainly be considered, but a more rounded individual would perhaps bring more to the table in terms of helping drive the bigger picture.

This role can be **based from home** and would suit someone based in the South East. Salary: £80,000 to £100,000 + Car + Bens + Home base. <http://tinyurl.com/6xnl6z>

PRINCIPLE MEDICAL WRITER MEDICAL COMMUNICATIONS

A well reputed Healthcare communications agency in the UK requires a creative Medical Writer to join their first class team. The company specialises in delivering high profile public and professional relations campaigns, medical education, advertising, disease awareness campaigns and market research to a solid portfolio of pharmaceutical clients.

You will be responsible for writing specific projects such as outlines, manuscripts, abstracts, slide presentations, posters, newsletters, independent papers, articles, business cases, etc within the constraints of the brief at a high level of written and technical accuracy. This will include internet-based research, reading any supplied background materials, journal articles, study reports, etc and preparing drafts of graphics (tables, hand-drawn figures, charts) for inclusion in projects. The position will also require you to provide regular updates of active medical writing projects to Head of Science Writing and liaise directly with clients and internal design teams.

Suitable candidates will be able to demonstrate a proven track record of working successfully within a similar environment. A Healthcare or Life sciences degree is absolutely essential. Several years working as a Medical Writer within Medical communications is essential. You will be highly competent in providing first class medical copy and have excellent verbal communication and presentation skills.

This is the ideal career move for the dynamic and creative. You will enjoy a superb working environment with the opportunity to primarily **work from home** as well as an excellent remuneration package and flexible benefits.

Salary £40,000 - £55,000. <http://tinyurl.com/6fe2bq>

CISCO TELEPHONY SUPPORT ENGINEER

This is an outstanding opportunity for an experienced Cisco Telephony Support Engineer to join a team of Cisco voice and data networking professionals work in a high-growth area of technology. My client is a niche sector, recently formed to grow capability and market coverage in key convergence technologies, such as LAN, IP Telephony, Wireless networks and security, and this extends my clients position in the LAN services market. Pharmaceuticals.

Role Responsibilities:

- 2nd and 3rd line technical support to large blue-chip customers on a range of Cisco telephony products.
- You will be required to assist on other connected areas of technology - mainly on the voice and IPT side.
- You will join a team of networking support professionals in a primarily desk-based remote support role but it will include client-site activities occasionally too.
- There is a remunerated '1 in 6 week' on-call shift rota.

Key Technical Skills

- A good level of knowledge in Cisco telephony products and experience supporting these.
- CCVP - working towards this as a minimum, preferably approaching completion and / or CCIE (written) achieved.
- Other telephony product knowledge, eg PABX, Avaya, CTI platform products, preferred.
- Experience of Cisco CallManager, IPCC and Unity preferred.
- Good incident management skills - and must be able to work as part of a team
- Good customer helpdesk skills & excellent telephone manner.

Shropshire - Oxfordshire or **home worker**. The role is based in Shropshire though business travel is required

Basic salary to £40,000 - £50,000 + benefits. <http://tinyurl.com/6l7z8e>

NAVISION DYNAMICS NAV DEVELOPER

A Microsoft Dynamics NAV / Navision developer is required for my client, a Global leader in Microsoft Dynamics ERP solutions! This is a rare chance for you to become the senior lead developer and then team leader for this brilliant organisation! My Microsoft Dynamics NAV / Navision client is a reputable Microsoft Gold Partner one of the fastest growing independent IT solutions providers who have an enviable position in the Global market place.

This is a once of a lifetime opportunity to join one of the most respected Microsoft partners in the world - you can be located anywhere within the UK and Ireland as they will provide you the unique opportunity to **work from home**!

The Microsoft Dynamics NAV / Navision developer's key responsibilities will be the management and success of delivering vital development work throughout the organisation to ensure client requirements are met to ensure the successful delivery of all Microsoft Dynamics Navision / NAV projects. Ideally you will have at least 12 months experience in Navision / Dynamics NAV C/Side C/AL programming.

My Microsoft Dynamics NAV / Navision client is offering an attractive salary package for this fantastic position & in addition to the standard Pension Scheme, Health Insurance they also offer a bonus scheme based on Profit Share.

This is a fantastic opportunity to make your mark with a leading IT solutions provider. This position is a full time, permanent role & my client is looking to interview as soon as possible. Salary £30,000 - £50,000 + bonus. <http://tinyurl.com/5ptvxg>